



CON ED 6 HOURS



DATE: Thursday, September 26th, 2019

TIME: Registration at 8:30am, Class is 9:00am to 3:30pm

Refreshments and Lunch will be provided



6 Hours Legal Credits
Topics: 2 hrs MI Legal Update,
2 hrs Agency Relationships,
2 hrs Fair Housing Legal Update

LOCATION: Alma Elks Lodge
610 W Warwick Drive

COST: \$55 due September 25th
(or \$15 with CMAR voucher)

INSTRUCTOR: Rick Conley,
Real Estate Education Services

*Deadline for registration, and cancellation is
Wednesday, September 25th by noon.
No refunds after this date.*

Checks can be made out to CMAR. Payment due to CMAR office by September 25th, 2019.
111 South Lansing Street, Mt. Pleasant | Phone: (989) 773-2564 | Fax (989) 773-0193 | office@cmiar.com

CON ED | September 26th, 2019

NAME: _____

LAST FOUR DIGITS OF SS#: _____

PLEASE APPLY MY \$40 EDUCATIONAL VOUCHER: YES NO

DIETARY RESTRICTIONS? _____

Non members only:

REAL ESTATE LICENSE #: _____

NRDS #: _____

EMAIL ADDRESS: _____

OFFICE NAME: _____



In Co-Sponsorship with
Real Estate Education Services, Inc.
Present
6 Hours of Continuing Education Credits
With Lunch! All for \$55

- Class:** Agency – Correct and Legal Management (2 Legal CE credits - CO50458)
Fair Housing – Legal Update (2 Legal CE credits – CO62997) and
Michigan Legal Update – 2019 (2 Legal CE credits – CO61307)
- Date:** Thursday, September 26, 2019
- Time:** Sign-in: 8:30am. Classes: 9:00am – 3:30pm
- Location:** Alma Elks Lodge, 610 W. Warwick Drive, Alma, MI 48801
- Instructor:** Rick Conley
- How:** Call 989-773-2564 or email office@cmiar.com to register
- Cost:** \$55 prepaid and pre-registration required by noon on September 25th
Cash or check made payable to CMAR

Agency – Correct and Legal Management (CE Marketplace - CO50640) (2 hours Legal CE credits)

For seasoned veterans and newer licensees. You think you know agency, Right? You might be surprised! Still the most confusing and misunderstood concept in Real Estate. Learn how to explain and manage your legal responsibilities to everyone. Know what to do when Agency Relationships change. Understand completely Designated, Traditional and all forms of Agency include common mistakes and unlawful acts to protect your license.

Fair Housing – Legal Update (2 hours Legal CE credits)

We want to treat people as we would want them to treat us, right? So, let's update ourselves to make sure nobody including real estate brokers and salespeople engage in fair housing violations or any type of discrimination and promote fair housing practices in every real estate transaction. Class perked with Fair housing Case Studies and Quizzes to stimulate and spark discussions about how to handle violations.

Michigan Legal Update – 2019 (2 hours Legal CE credits)

Frequently asked Questions and Answers from MR Legal Hotline. Earnest Money Deposits; Promotional Incentives; Donations/referral fees; Agency; Buy Sell Agreements; Commissions and Referral Fees; Disclosure; Condominiums; Disclosures; Fair Housing; and Property Management and Lease Issues. Also covered are Covenants, Restrictions and Conditions; Competition in Real Estate; and Seller Disclosure Act issues.



Instructor Rick Conley has over 30 years of residential real estate experience. Rick the leading instructor in Michigan teaching real estate continuing education classes and NAR/REBAC/CRB Designation and Certification courses. Rick's strives to engage his students in a practical open forum maintaining interest for a positive and lasting experience and promotes himself as an ongoing resource for all.

SRES, ePRO, ABR, GREEN, SFR, GRI, HAFA, SRS, RENE, and REBAC Hall of Fame Inductee.