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CENTRAL MICHIGAN ASSOCIATION OF REALTORS

NEWSLETTER

VOLUME 12, ISSUE 4

March 2020



www.cmiar.com

2020

Leadership

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Gretchen Meeker

Emma Fuller

Sandra Jeffery

Marci Browne

AFFILIATE

DIRECTOR

Lori Young

APRIL CALENDAR

All Events Cancelled or Postponed

MAY CALENDAR

4TH

Membership Committee

9am

5th

Education Committee

9am

12th

Board of Directors Meeting

9am

26th

MLS Advisory Committee

10am

Directors Corner

Highlights from the March Board of Directors Meeting:

-Motion to approve 2020 Updated Committee List- SUPPORTED AND APPROVED

-Motion to approve changes to the Employee Handbook regarding Employees and Real estate Licenses subject to attorney approval. SUPPORTED AND APPROVED.

-Motion to approve changes to Policy & Procedures under Grievance Committee to reflect that the committee shall consist of between 9 and 11 members. SUPPORTED AND APPROVED.



Have a safety word that tells people you are in trouble without it sounding like a safety word. Then tell them where you are located.

ASHLEIGH T., BIRMINGHAM, AL

CMAR Mission Statement

Central Michigan Association Of REALTORS® is dedicated to serving the community by preserving private property rights and providing educational, ethical, and professional services while holding the REALTOR® to a high standard of accountability.

Local Community Service supported by Statewide Resources



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Welcome to our new

CMAR Members:

Micah Kemler, 43 North Realty

Tracy Snyder, Impact Realty

CMAR SALES COMPARISONS

March	2019	2020
Units Sold	89	70
Average Sale	\$108,839	\$136,203
Total	\$9,686,730	\$9,534,250

President Report - March

Excerpts: "It won't happen to me." We have all used this phrase at some point during our real estate careers. The Central Michigan Association of Realtors has partnered with Isabella Community Credit Union, Commercial Bank, and Mt. Pleasant Abstract to present USA-Realtor Seminar. This program will cover situational awareness, safety at your office, Realtor self-defense equipment and toolbox, safety and security concepts, showing safety, pre-attack indicators, physical behavior indicators and hands on self-defense.

"Do Unto Others As You Would Have Done to You." I believe that there are three pillars to this statement. Respect – for one another and for yourself; Understanding – always for one another as these are long term relationships; and Gratefulness – as it brings value to the relationship regardless of the issue. A unique and affirming culture is created by following the golden rule. When we treat each other with respect, understanding and gratefulness – honor is created. It is an honor to be of service to our association. Whether you serve as a committee chair, as a Director on our Board, as an elected office holder or as a new member wanting to contribute!



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MR Legal Lines –

Question of the Month

With the help of McClelland & Anderson, we are taking the most recently asked questions from our legal hotline and putting them in E-news. We will be featuring a different question each issue.

QUESTION:

I am representing three siblings who own a house as joint tenants with full rights of survivorship. They entered into a purchase agreement to sell the property. Prior to closing, one of the siblings passed away. Can the property still be sold by the remaining siblings, or do we have to wait for the deceased sibling's estate to go through probate?

ANSWER:

NO, you do not have to wait for probate. Since the property was owned in joint tenancy, upon the death of one sibling, her interest automatically passed to the other siblings.

For more legal resources, visit law.mirealtors.com

AE Report March

February blew by, literally and figuratively. Many committee meetings had to be rescheduled because the weather got dicey, but hopefully that was the worst of it. Spring is arriving, evidenced by the change to Daylight Savings time this weekend.

February saw our first GMM of the year, our first new member orientation of the year with 6 attendees, and an MLS board retreat. Several committees were able to meet and finish up their SWOT discussions, as well as plan several events for our membership.

On a more serious note, NAR has cancelled two large events including the Association Executive Institute in San Diego that I was planning to attend a week from now. Please be careful out there, and please don't attend any meetings or meet with clients if you are not feeling well. There are plenty of people around you that are willing to help you so you can stay home and recover. Thank you for your consideration.



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