



111 S. Lansing Street, Mount Pleasant, MI 48858
Phone: (989) 773-2564 Fax: (989) 773-0193
Email: mls@cmiar.com Website: www.cmiar.com
Debra Townsend - Association Executive
Normajean Fry - MLS Coordinator - Administrative Asst.

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**SPECIAL THANK YOU TO OUR SPONSORS.
THE GENERAL MEMBERSHIP PICNIC WAS A
SUCCESS.**

FUN WAS HAD BY ALL



CENTRAL MICHIGAN ASSOCIATION OF REALTORS®

Central Dispatch

WHAT DO I GET FOR MY DUES
14.) BE RECOGNISED FOR YOUR WORK
In addition to the local and state award programs that honor your hard work in your community and the industry, members are eligible to enter the NATIONAL ASSOCIATION OF REALTORS' 'REALTOR MAGAZINES' Good Neighbor Awards and the 'HOPE Awards' which recognize and award members'

<u>SALES COMPARISONS</u>	
JUNE 2010	
Units sold	101
Average Sale	92,071
Total	9,299,185
JUNE 2009	
Units Sold	96
Average Sale	97,062
Total	9,317,977



2010

Leadership

Paula Arndt
President

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Denise Love
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Paul Alexander

****Who is RPAC:** REALTORS Political Action Committee

****What do they do:** Represent REALTORS in Lansing to Protect REALTOR interest

****Why do we need them:** Without RPAC Real Estate agents would have tax on service, tax on sales, tax on tax

****When to contribute:** Anytime or with Dues renewal

Cash, Check, Credit Card or make payments

RPAC is the muscle behind NAR. RPAC represents over 400,000 politically active REALTORS that members of Congress want as their friends. Recent legislative and regulatory successes include:

- The continued preservation of the mortgage interest deduction.
- Tax relief benefiting the real estate industry.
- Improving federal mortgage programs, allowing more families to join the ranks of homeownership.
- Eliminating burdensome regulations inhibiting environmental quality and healthy real



NEW MEMBERS
FRANK ROBISON, REISS REALTY
THOMAS WEILER, c21 LEE MAC
NANCY BLAAUW/GREENSTONE
BRUCE EPPERSON / FIFTHTHIRD BANK

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REAL ESTATE



"The sellers are willing to give you their organs when they die, Grandma's super-secret recipe for butterscotch brownies, pick of the litter if their dog ever has puppies, a lifetime supply of free zucchini from the garden at their new house, your choice of one free item from their first garage sale..."

Upcoming Events and Meetings

JULY

- 13TH BOARD OF DIRECTORS 8:30
- 15TH EQUAL OPPORTUNITY 1:30
- 16TH COMMITTEE CHAIR MTG 10:00
- 20TH GOLF COMMITTEE 8:30
- 22ND ORIENTATION 10-3PM
- 27TH MLS COMMITTEE 9AM

2010 Golf Outing

Wednesday, August 18, 2010

Pleasant Hills Golf Course, Mt. Pleasant, Mi

MAJOR SPONSORS:

MT PLEASANT ABSTRACT & TITLE and EXECUTIVE MORTGAGE

Time: 8:00 a.m. until 8:45 a.m. Sharp – Golf Team Check In

9:00 a.m. Shotgun Starts

3:00 p.m. (approximately) Picnic / Cook-out

Type of Play: 18 holes of Best Ball/Scramble

Cost: \$40 per golfer. Includes 18 holes of golf, cart, steak dinner and grand prize.

\$10 less than last year

***Prizes including “longest drive”, “closest to the pin”, “longest putt” and much more.

***Steak and Chicken cook-out for participants provided by Paul Alexander
of Mt. Pleasant Abstract & Title.

***Beverage tickets provided by Executive Mortgage.

CONTACT ASSOCIATION OFFICE FOR MORE INFORMATION

In 1923, Who Was:

1. *President of the largest steel company?*
2. *President of the largest gas company?*
3. *President of the New York stock Exchange?*
4. *Greatest wheat speculator?*
5. *President of the Bank of International Settlement?*
6. *Great Bear of Wall Street?*

These men were considered some of the worlds most successful of their days..
Now, 80 years later, the history book asks us, if we know what ultimately became of them..

The Answers:

1. The president of the largest steel company, **Charles Schwab**, *died a pauper.*
2. The president of the largest gas company, **Edward Hopson**, *went insane.*
3. The president of the NYSE, **Richard Whitney**, *was released from prison to die at home.*
4. The greatest wheat speculator, **Arthur Cooger**, *died abroad, penniless.*
5. The president of the Bank of International Settlement, *shot himself.*
- 6 The Great Bear of Wall Street, **Cosabee Livermore**, *also committed suicide*

However,

in that same year, 1923, the PGA Champion and the winner of the most important golf tournament, the US Open, was Gene Sarazen. What became of him? *He played golf until he was 92, died in 1999 at the age of 95.*

He was financially secure at the time of his death.

The Moral:

Forget work. Play golf.

**MAGGIE MURPHY'S FAMILY WILL BE CELEBRATING
THE RETURN OF THEIR SOLDIER
SPC BRANDY SMITH
"WELCOME HOME FROM A GRATEFUL NATION!"**



Don't know if this is true but it is humorous

Part of rebuilding New Orleans caused residents often to be challenged with the task of tracing home titles back potentially hundreds of years. With a community rich in history stretching back over two centuries, houses have been passed along through generations of family, sometimes making it quite difficult to establish ownership. Here's a great letter an attorney wrote to the FHA on behalf of a client.

A New Orleans lawyer sought an FHA loan for a client. He was told the loan would be granted if he could prove satisfactory title to a parcel of property being offered as collateral. The title to the property dated back to 1803, which took the lawyer three months to track down. After sending the information to the FHA, he received the following reply.

(Actual reply from FHA)

"Upon review of your letter adjoining your client's loan application, we note that the request is supported by an Abstract of Title. While we compliment the able manner in which you have prepared and presented the application, we must point out that you have only cleared title to the proposed collateral back to 1803. Before final approval can be accorded, it will be necessary to clear the title back to its origin".

Annoyed the lawyer responds as follows

(Actual response)

"Your letter regarding title in Case No.189156 has been received. I note that you wish to have title extended further than the 206 years covered by the present application. I was unaware that any educated person in this country, particularly those working in the property area, would not know that Louisiana was purchased by the United States from France in 1803 the year of origin identified in our application. For the edification of uniformed FHA bureaucrats, the title to the land prior to U.S ownership was obtained from France, which had acquired it by Right of Conquest from Spain. The land came into the possession of Spain by Right of Discovery made in the year 1492 by a sea captain named Christopher Columbus, who had been granted the privilege of seeking a new route to India by the Spanish monarch, Queen Isabella.

The good Queen Isabella, being a pious woman and almost as careful about titles as the FHA, took the precaution of securing the blessing of the pope before she sold her jewels to finance Columbus's expedition... Now the Pope, as I'm sure you may know, is the emissary of Jesus Christ, the son of God, and God also made that part of the world called Louisiana. God, therefore, would be the owner of origin and His origins date back to before the beginning of time, the world as we know it, and the FHA. I hope you find God's original claim to be satisfactory. Now, may we have our damn loan?"

THE LOAN WAS IMMEDIATELY APPROVED

THIS MONTHS FEATURED AFFILIATES



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1925 E. Remus Road
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 Fax (989) 775-6319
aervin@firstbankmi.com

MSHDA
 MICHIGAN STATE HOUSING DEVELOPMENT AUTHORITY
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CAROL BRITO
 DIVISION OF HOMEOWNERSHIP

735 EAST MICHIGAN AVENUE
 P.O. BOX 30044
 LANSING, MICHIGAN 48909
www.michigan.gov/mshda

PHONE: (517) 373-9866
 CELL: (517) 243-1922
 FAX: (517) 241-1177
 E-MAIL: britoc@michigan.gov




CHEMICAL BANK

Heidi Sitts
 Mortgage Banker



111 West Saginaw Street
 St. Louis, Michigan 48880
 (989) 681-4643 • Fax: (989) 681-4044
 Cell: (989) 205-1826
heidi.sitts@chemicalbankmi.com
www.chemicalbankmi.com



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1114 N Mission
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MORTGAGE COMPANY
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P.O. Box 1029
 311 Woodworth Avenue
 Alma, MI 48801
www.firstbankmi.com

(989) 466-7390
 Fax (989) 466-6312
 Cell (989) 560-4180
tfrisbey@firstbankmi.com



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COMMERCIAL BANK

1234 E. Broomfield Ste 8
 Mt. Pleasant, MI 48858
 (989) 775-0355
 Cell (989) 330-7425
 Fax (989) 466-3172
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 Credit Union

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James I. McClain
 Real Estate Loan Manager

phone: 989.773.5927 x230
 toll free: 866.773.5927
 fax: 989.773.8757
jmccain@iccuonline.com
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 BRANCH MANAGER



ROHMAN BUILDERS, INC.
 Contact: David Rohman
 416 Smalley Dr., Mt. Pleasant, MI 48858
 Office: 773-4152
info@rohmanbuilders.com

Bill Winter
wwinter@fourseasonsext.com

FOUR SEASONS EXTERMINATING



10134 W Tamarack Rd
 PO Box 590
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Phone: 989 352 7777
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CHEMICAL BANK
 Presidents Club

Tina Lehmann
 Assistant Vice President, Mortgage Officer

807 North McEwan Street
 Clare, Michigan 48617
 (989) 386-6210 • Fax: (989) 386-9479
 Cell: (989) 339-1995
tina.lehmann@chemicalbankmi.com
www.chemicalbankmi.com

