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SPECIAL THANKS TO ALL WHO GAVE TO OUR ADOPT A PLATOON FOR APRIL'S SHIPMENT. 8 PACKAGES WENT OUT TO OUR TROOPS FILLED WITH ALL THE GOODIES AND WELL WISHES FROM HOME.....

CENTRAL MICHIGAN ASSOCIATION OF REALTORS®

Central Dispatch



LET'S KEEP THE DONATIONS COMING IN! WE HAVE ANOTHER SHIPMENT GOING OUT ON MAY 20TH



WHAT DO I GET FOR MY DUES

12.) MEDIA OUTREACH ON YOUR BEHALF

The NATIONAL ASSOCIATION OF REALTORS® is in constant contact with media outlets nationwide. Not only does NAR provide them with accurate housing data and forecasts, we also dispel myths about housing industry. This ensures that the truth about the market and about working with a REALTOR® is made public; when we speak out on a trusted media source for REALTOR® commentators, like you, who provide insights into local markets.

SALES COMPARISONS

APRIL 2010

Units sold 89

Average Sale 84,629

Total 7,531,996

APRIL 2009

Units Sold 91

Average Sale 73,819

**2010
Leadership**

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MARK YOUR CALENDERS FOR THE GENERAL MEMBERSHIP MEETING ON JUNE 15TH. VERY IMPORTANT THAT YOU ATTEND. A QUARM IS NEEDED TO VOTE ON THE BYLAWS RECOMMENDATIONS.

ARE YOU READY FOR OUR ANNUAL GOLF OUTING? AUGUST 18TH AT PLEASANT HILLS GOLF COURSE, MT PLEASANT \$40 PER PERSON. REGISTRATION FORMS AVAILABLE AT THE ASSOCIATION OFFICE OR ON THE WEBSITE. THIS IS A GREAT WAY TO NETWORK AND HAVE FUN AT THE SAME TIME.

RELAX, DON'T WORK, PLAY GOLF



JUST FOR LAUGHS



NEW MEMBERS

- Eric Roslund/ Radon Remover*
- Michael Love/ Allstate Insurance*
- Marcia Tilletson/ Lockey Digital Systems*
- Doris Marie Day-Winter/ Day Winters PLLC*
- Dawn Hancock/Richland Appraisal West LLC*
- ON THE MOVE**
- Lois Travis/Steven Bach/Catherine House*

Upcoming Events and Meetings

- MAY
- 6th
- Golf Meeting 9:00am
- 11th
- Board Meeting 8:30am
- 18th
- Education Meeting 9:00am
- 20th
- NEXT SHIPMENT FOR ADOPT A PLATOON**
- Public Relations Meeting 1:30pm
- 31st
- Closed for Memorial Day



Real Estate Sales were up for April. Average sale prices and volume both more than last year. Bill Martin from MAR called on Friday and said throughout Michigan the agent count is also up and more agents that dropped a couple years ago are coming back. Evidenced with our Orientation last week, we had 2 returning agents.

CMAR Service Directory, don't forget to use this valuable tool and recommend our Affiliate members. Print off some copies from our website and give to your customers and clients. Put some in your lobby for anyone to take. ALSO, if you know of any service people that would benefit from becoming an Affiliate member, please pass on their name so we can contact them.

YOUNG PROFESSIONALS GROUP: REALTORS under the age of 40 interested in starting a Young Professionals Group please contact us. If enough interest we will contact MAR to get started.

DID YOU KNOW

**When participating in the NETWORK world, Don't try to be on everything. Pick 2 or 3 good ones that work. Be Honest-don't be secretive, Be Creative-don't be afraid and Be Everywhere on your chosen sites-don't disappear. Notices and communications need to be current.

** www.Houselogic.com/members for up to date information from NAR

**In the Legislation right now FHA is suggesting to lower seller concessions from 6% to 3%. Also talk of FHA203K revisions.

**The highest rate of foreclosure are 80/20 loans.

**Sellers are using a strategic default: They can pay but choose not to.

HEALTH CARE REFORM INCLUDES 3.8% TAX. RPAC funds are fighting a 3.8% tax on investment real estate that was hidden in the Health Care reform bill. The NAR is hopeful they can get it taken off or at least reduced. You can go to www.realtor.org for more information.

RPAC funds also got the tax on commissions removed. Now more than ever you need to send a contribution to RPAC to continue fighting for REALTORS rights as the Federal Government will be looking for more ways to fund their programs

DID YOU KNOW that 79% of credit reports have errors? Would this impact your business? Add value to your presentation by recommending your clients check their credit reports for errors. Go to www.Annualcreditreport.com . Anyone can check their credit on each of the three reporting bureaus once a year. For example: Experian in January, Trans Union in April and Equifax in August. You can go to www.myfico.com for frequently asked questions.

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Central Michigan Association of REALTORS®
 is dedicated to serving the community by preserving private
 property rights and providing educational, ethical, and
 professional services while holding the REALTOR® to a high
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