



111 S. Lansing Street, Mount Pleasant, MI 48858
Phone: (989) 773-2564 Fax: (989) 773-0193
Email: mls@cmiar.com Website: www.cmiar.com

NOVEMBER 2009
Volume 1, Issue 8

Debra Townsend - Association Executive
Normajean Fry - MLS Coordinator - Administrative Assistant
Rebecca Sacha- Intern



CENTRAL MICHIGAN ASSOCIATION OF REALTORS®

Central Dispatch

WHAT DO I GET FOR MY DUES

1.LEARN FROM FELLOW REALTORS

Through local, state, and national conferences, networking sessions, and social events, the REALTOR ASSOCIATION– some 1.2 million members strong– enables you to learn from peers locally, nationally, and internationally. The chance to bounce ideas off one another, learn about opportunities, and hear about project shortcuts and new software or tools is especially valuable.

2.KNOW MORE, SELL MORE

As part of the REALTOR family, you receive local, national, and global real estate research and insights. For example, find out about the median home sales price in your area or the value of homes sold in your state at *Realtor.org/reasearch*. Plus, learn more about the business activity, sales strategies, and income for your fellow practitioners through the annual member profile available for free download at *REALTOR.org/right tools*.

3.GOVERNMENT INFLUENCE

Today's political battles significantly affect the future for REALTORS across the country. Whether they're fighting against taxes on your commission or lobbying for better health insurance for the self-employed REALTOR. Association's' skilled lobbyist are hard at work every day protecting your livelihood. REALTORS compose the largest professionals trade association in the world, and as such, our political affairs staff is instrumental in ensuring the REALTOR perspective is incorporated into pending legislation before congress and in state legislatures. Stay informed about our lobbying agenda and get involved in public policy issues critical to the real estate industry at www.realtoractioncenter.com

STAY TUNE NEXT MONTH FOR MORE MEMBERSHIP BENEFITS



SOLD COMPARISON

ANNOUNCEMENT
Central Michigan Association of REALTORS
has partnered with
The CE Shop.
The CE Shop offers on line education
and designation courses including Con Ed.
Just go to this link and begin your
course immediately.
<http://cmiar.theceshop.com>
It is up and running now!....
Look for links on the website and paragon.

Number of Residential Units Sold
October 09 81
Average Selling Price
SEPT 09 85,703
Number of residential unit sold
October 08 94
Average Selling Price
October 08 90,828

**2009
Leadership**

Kevin Keating
President

Paula Arndt
President Elect

Jim Parsons
Past President

Eileen Rush
Treasurer

Becky Thornhill
Secretary

Directors:
Melissa Allen

Mick Bowerman

Marci Browne

Sandi Jeffery

Brandon Labelle

Denise Love

**Affiliate
Director**
Paul Alexander

ELECTION RESULTS

Congratulations!! **President Elect**– John Leonard, Coldwell Banker MPR, **Secretary**– Rebecca Terpening, Coldwell Banker MPR, **Directors**- Susan Massaway, Coldwell Banker MPR and Kerry Leonard, Century 21 Lee-Mac. **WELCOME TO THE BOARD OF DIRECTORS.**

NEW FISCAL YEAR

Dec 1st is the beginning of the new fiscal year for the Association as Paula Arndt will be starting her Presidency. Watch for volunteer forms to come out in the next few weeks for committee involvement. Now is a good time to get involved with the Association and see what we are all about. The Association has been running fairly smooth this year and a large part to the volunteerism from it's members. Just a little time for most committees is a **BIG HELP**. Thank you for those who have stepped up and volunteered in the past. For more information contact the Association.

FIRST TIME HOME BUYER

Good news coming from MAR. It looks like the **FIRST TIME HOME BUYER CREDIT** will be extended. Latest information states, passed by the Senate and House, just needs President Obama's signature. We will keep you informed as we receive more information.

BUSINESS IS GOOD !!

Annual Banquet

The Annual Banquet has been set for December 3rd at Buck's Run just outside of Mt. Pleasant. Registration and donation forms have been e-mailed and are available in the Association office.

The committee has kept the price at a low \$15 again for this year. A fun time was had by all last year and expected again for this year. Please remember

TOYS FOR TOTS !



NEW MEMBBERS
JULIE CURRAN
BROADWAY REALTY
ANDREW REED
ANDREW REED & ASSOCIATES

Upcoming Events and Meetings

November

- 3RD, MLS MEETING 9AM
- 5TH, TECH MEETING 10:30
- 10TH, BOARD OF DIRECTORES 8AM
- BY-LAWS 10:30AM
- BANQUET MEETING 1PM
- 11TH, BLOGGING CLASS 9-1 PM
- 12TH, PUBLIC RELATIONS MEETING 1:30
- 19TH, EDUCATION MEETING 9AM
- 26TH ASSOCIATION IS CLOSED
- THANKSGIVING DAY

WANTED:
Articles for the newsletter. Send them to:
Normajeau

