



CMAR

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DEBRA TOWNSEND—ASSOCIATION EXECUTIVE
REBECCA WILES-ADMINISTRATIVE ASSISTANT

CENTRAL MICHIGAN ASSOCIATION OF REALTORS®

CENTRAL DISPATCH



Tigers vs. Seattle Mariners
August 15th, 2014
..... 7:10pm

\$300.00
Sponsorship

Tiger Bus Trip
Sponsors Needed

Your sponsorship includes:

\$300.00 Sponsorship Includes 2 tickets for the August 15th Game

Sponsor Recognition on all promotional materials

(Print and E-Mail)

Link and logo on our website as a Sponsor of the Tiger Bus Trip

Banner Sponsorship Recognition on the bus trip to the game

Sponsorship Deadline: May 31st, 2014

For questions or to secure your sponsorship for the 2014 Tiger's Baseball Bus Trip contact:

Carmi at HBA: Phone 989-775-7747 • Fax 989-775-7748 • Email carmi@hbacm.com

Deb or Rebecca at CMAR: Phone 989-773-2564 • Fax 989-773-0193 • Email office@cmiar.com

MAY CALENDAR

13th	
Board of Directors Meeting	8:30am
15th	
Bylaws Committee	8:30am
16th	
Standard Forms Committee (@ CMAR)	8:30am
20th	
Legislation Committee	9:00am

26th
Office Closed in Observance of Memorial Day

27th	
Public Relations Committee	9:00am
29th	
Bylaws Committee	8:30am

JUNE CALENDAR

3rd	
Education Committee	9:00am
Equal Opportunity Committee	1:00pm
10th	
Board of Directors Meeting	8:30am
12th	
Bylaws Committee	8:30am
17th	
General Membership Meeting	8:30am
24th	
Public Relations Committee	9:00am

Find Calendar of events and meetings anytime at:
http://www.cmiar.com/CMAR_Calendar_2014.html

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Carl D. Crawford
Home Inspector

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LAURA CROCKER, VP
Ashley Branch Manager
NMLS# 648126

114 South Sterling
Ashley, MI 48806
www.firstbankmi.com

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Fax (989) 847-2602
lcrocker@firstbankmi.com

WELCOME NEW AGENTS:

- *John Lambright: Coldwell Banker Weir*
- Manuel Hoppough Alma*
- *Patricia Mallory: Century 21 Lee-Mac*
- *June Bonstelle: Central Real Estate*
- *Don Reed: Remirus Realty*
- *Joshua Billings: Richmar Realty*

AGENTS ON THE MOVE:

**Lois Giesken: from Coldwell Banker Weir
Manuel Hoppough Alma, to New Horizons
Realty*



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Andrew Moening, Area Sales Manager



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MONTH SALES COMPARISONS

	April 2013	April 2014
Units Sold	87	57
Average Sale	\$98,163	\$90,036
Total	\$8,540,260	\$5,132,073



Superior
Title & Settlement Agency

Jennifer Smith
Manager/Escrow Agent

431 N. McEwan Street
Clare, MI 48617

p. 989.424.6356
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c. 989.854.6567
jen@superiortitle.us



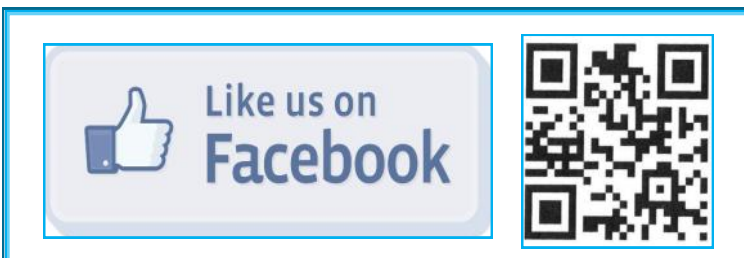
Kurt E. Feight, CIC
Certified Insurance Counselor

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CMAR Vision Statement:

CMAR, a premier REALTORS® Association, provides focused educational opportunities, enriched membership services, community involvement, and expansion of technology for its members and the public.

CMAR Board of Directors Actions: March 2014

- Motion to make available all forms as a fillable PDF on CMAR website. Support, PASS
- Motion to annually waive application fees for the months of April and May to a membership drive, and be added to the Policy and Procedures manual. Support, PASS with the following changes, waive application fee 2014 only and change the membership drive to April and May in Policy and Procedures manual.
- Motion to partner with HBA to go to a Tigers Ballgame in August. Pricing expected to be between \$65 - \$75 which would include transportation to and from, game ticket, meal at ballpark, snack and beverages on the bus. Support, PASS
- Motion to approve 6-up, Large Photo-New and Sold Reports to the Board for approval. Support, PASS *with changes to add taxable value on all reports, and to remove commissions paid on sold report.
- Motion to approve representatives from CMAR to talk with Midland representatives about data sharing. Support, PASS
- Motion to approve Committee Changes. Support, PASS
- Motion to have AE attend the MRAEC summer conference in Frankenmuth, June 25 – 27. Cost is approx. \$375.00. This is a budgeted conference. Support, PASS
- Motion to have all BOD members sit together at all General Membership Meetings. Support, PASS



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DAVID F. SMITH
Branch Officer
NMLS# 685745

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CENTRAL MICHIGAN NEWSPAPERS

Contact: Angel Norbury
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Office: 772-2971
news@michigannewspapers.com



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**UPDATE FROM LAST
NGLR MLS BOARD MEETING:**

Firstbank



MORTGAGE COMPANY

ROBERT L. WHEELER

Senior Vice President
NMLS# 685746



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**CENTRAL MICHIGAN ASSOCIATION OF REALTORS® IS DEDICATED TO SERVING
THE COMMUNITY BY PRESERVING PRIVATE PROPERTY RIGHTS AND PROVIDING
EDUCATIONAL, ETHICAL, AND PROFESSIONAL SERVICES WHILE HOLDING
THE REALTOR® TO A HIGH STANDARD OF ACCOUNTABILITY.**

MAR LEGAL LINES: "Highest or Best Offer"

With the help of McClelland & Anderson, we are taking the most recently asked questions from our legal hotline and putting them in E-news. We will be featuring a different question each issue.

Question: I am representing a buyer in the purchase of a home. I was told there were two other offers and that we should submit our "highest and best offer." My buyer's offer was not accepted and now my buyer is demanding to see the other two offers. Is the seller legally required to show us the other offers?

Answer: NO, the Seller has no legal obligation to let your buyer see the other offers.

MAR Name Change and New Web site Launched

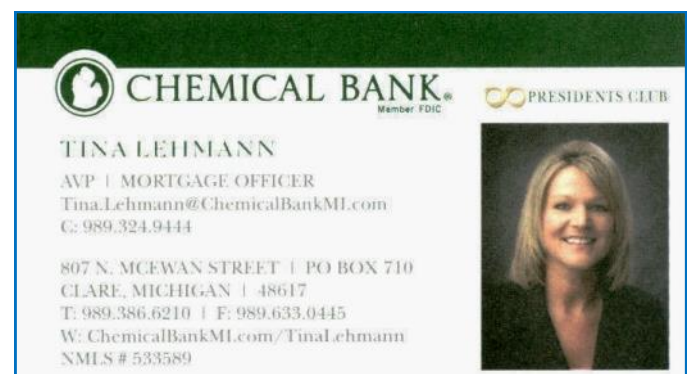
On Monday, May 5, our association name changed to — Michigan Realtors®. In addition, our new web site launched. The URL will remain the same — www.mirealtors.com — but you will find a streamlined and enhanced presentation of all the information that you need and use regularly. There is now a portal site as well as additional and distinct micro sites for the important segments of our services to you. Bookmark the main portal and/or all the sites you use most frequently. This new web site is appropriately optimized for easy use on your office computer as well as your mobile devices.



MOS
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Dan Rahrig
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